



Corporate and Business Transactions

## Beginning with the end in mind.

Whether an individual starting up a new business venture or a Fortune 500 company involved in a sophisticated business transaction, Coughlin Midlige & Garland offers a broad spectrum of services in the areas of general business representation as well as business transactions.

We offer a personal approach that begins with identifying our clients' needs and goals and continues with developing a practical strategy to meet those needs and achieve those goals. Using an integrated approach, the Corporate and Business Transactions Practice Group combines its unique strengths with the resources of our real estate, environmental, tax, and litigation departments, as necessary, to serve our clients' needs fully.

Our breadth of expertise includes:

### Corporate and Business Formation

Working with clients in the organization of corporate and business entities, including the preparation of shareholder, limited liability company, and partnership agreements, our experience is in both the formation of new entities as well as in working with our clients on legal issues related to all aspects of an entity's on-going business activities, including corporate governance issues. We also counsel clients on business tax planning, the creation of deferred compensation arrangements, and business succession planning. For our clients with in-house counsel, we work closely with in-house legal staff as requested.

### Mergers and Acquisitions

Experienced in negotiating and consummating the acquisition, sale, divestiture, and merger of all types of businesses, we are skilled in structuring the transaction, conducting appropriate due diligence, and drafting and negotiating all necessary documentation. In both national and multi-national transactions, we are experienced in the use of state-of-the-art technology to meet deadlines and move transactions forward expeditiously.

### Banking and Finance

With years of experience in business loan transactions, we offer our clients seasoned guidance in bringing their financing transactions to a close. We are also pleased to represent lenders in their loan transactions, including asset-based lending, stock or asset acquisitions, and construction financing. We pride ourselves on offering the prompt and detailed attention that such transactions require.

### Contracts

Skilled in drafting and negotiating all types of commercial agreements, we regularly provide services in the preparation and negotiation of confidentiality agreements, employment and non-compete agreements, licensing contracts, joint venture agreements, buy/sell agreements, and vendor contracts, to name just a few areas of our expertise.

Whatever your needs may be in the corporate and business transactions area, our versatile, practical, and client-oriented approach will help you achieve the bottom-line results that you desire.